



# Iowa Department of Transportation

## Purchasing Proposal

Office of Procurement and Distribution  
800 Lincoln Way  
Ames, IA 50010

Date Bids Due: June 8, 2005		Time of Bid Opening: 1:00 P.M.	
Proposal Number: 2577	Commodity Description: Fuel; 2005-2006 Tankwagon Department of Administrative Services		Bid Opening Location: Ames, IA
Contract to Begin: July 1, 2005	Date of Completion: June 30, 2006	Proposal Guaranty Amount: None	Liquidated Damages: As specified in proposal.
Purchasing Agent to contact for additional info.: Jean Gustafson		e-mail: jean.gustafson@dot.iowa.gov	Phone: 515-239-1173
Company Name: Cobb Oil Co., Inc.		Federal Tax ID: 42-1110174	
Street Address: Hwy. 1 and 78		City: Brighton	State: IA
Individual preparing bid (type or print): Mark A. Cobb		Zip Code: 52540	
e-mail: cobb@iowatelecom.net		Phone: 319-694-2200	Fax: 319-694-2201
Will you sell these items/services to political subdivisions within the State of Iowa under the same prices, terms and conditions as specified? <input checked="" type="checkbox"/> Yes <input type="checkbox"/> No		Are you an Iowa Targeted Small Business? <input type="checkbox"/> Yes <input checked="" type="checkbox"/> No	

### GENERAL INFORMATION

The bid package labeled "Vendor Copy" is retained by the bidder and includes a copy of the proposal, schedule of prices, Terms and Conditions, specifications, and other information you may need to prepare your bid. The copy labeled "Dot Copy" must be typed or completed in ink, signed, and returned prior to the bid opening date and time. Proposals must be submitted on the form supplied by the department.

Bids must be typed or completed in ink on the forms supplied by the department. You must sign your bid and seal it in the envelope provided. Bids must be received prior to the bid opening date and time. The bidder may personally deliver, mail, or select a carrier that ensures timely delivery. **Faxed bids will not be accepted.**

If required, each bid must be accompanied by a proposal guaranty in an accepted form, in the sum indicated above. Refer to the Standard Terms and Conditions for the accepted forms in which the proposal guaranty requirement may be fulfilled. Bids lacking a required proposal guaranty will not be considered for award. If the contractor fails to enter into a formal contract within fifteen (15) days after award is made, the proposal guaranty may be retained by the State.

### PROPOSAL STATEMENT

The entire contents of this Proposal, Addendums to the Proposal, Specifications, Supplemental Terms and Conditions, Standard Terms and Conditions, and Schedule of Prices shall become part of the contract.

We promise to enter into a contract within fifteen (15) days after award or forfeit the proposal guaranty furnished herewith.

We promise to furnish all materials, equipment and/or services specified, in the manner and the time prescribed, at prices hereinafter set out.

We certify that we have not, either directly or indirectly, entered into any agreement or participated in any collusion or otherwise taken any action in restraint of free competition; that no attempt has been made to induce any other person or firm to submit or not to submit a bid; that this bid has been independently arrived at without collusion with any other bidder, competitor, or potential competitor; and that this bid has not been knowingly disclosed prior to the opening of bids to any other bidder or competitor.

We certify that all materials, equipment and/or services proposed meet or exceed the specifications and will be supplied in accordance with the entire contents of this proposal.

We promise to complete the contract within the contract period, or pay any liquidated damages, if stipulated, for each calendar day as set forth in the bid documents.

Signed Mark A. Cobb

Date 6/1/05

IOWA DEPARTMENT OF TRANSPORTATION  
SCHEDULE OF PRICES FOR  
FUEL;2005-2006 TANKWAGON DEPT. OF ADMINISTRATIVE SERVICES

PAGE: 1

PROPOSAL NUMBER: 002577

LETTING DATE: 06/08/05

GROUP 1 - ADMINISTRATIVE SERVICES - ROCKWELL CITY CORRECTION  
FACILITY

Item	Qty	Margin	Unit	Shipping Terms
1	11,870		US GALLON	FOB DESTINATION
(0020)				
GASOLINE GASOHOL - CORRECTION FACILITY				

Item	Qty	Margin	Unit	Shipping Terms
2	950		US GALLON	FOB DESTINATION
(0030)				
LOW SULFUR DIESEL NO. 1 - CORRECTION FACILITY				

Item	Qty	Margin	Unit	Shipping Terms
3	7,350		US GALLON	FOB DESTINATION
(0040)				
LOW SULFUR DIESEL NO. 2 - CORRECTION FACILITY				

Item	Qty	Price	Unit	Shipping Terms
4	150		US GALLON	FOB DESTINATION
(0050)				
SOY BIODIESEL ADDITIVE-B100 - CORRECTION FACILITY				

GROUP 2 - ADMINISTRATIVE SERVICES - CHEROKEE MENTAL HEALTH  
INSTITUTE

Item	Qty	Margin	Unit	Shipping Terms
1	3,400		US GALLON	FOB DESTINATION
(0070)				
GASOLINE GASOHOL - MENTAL HEALTH INSTITUTE				

Item	Qty	Margin	Unit	Shipping Terms
2	1,350		US GALLON	FOB DESTINATION
(0080)				
LOW SULFUR DIESEL FUEL NO. 1 - MENTAL HEALTH INST.				

Item	Qty	Margin	Unit	Shipping Terms
3	3,700		US GALLON	FOB DESTINATION
(0090)				
LOW SULFUR DIESEL FUEL NO. 2 - MENTAL HEALTH INST.				

Item	Qty	Price	Unit	Shipping Terms
4	75		US GALLON	FOB DESTINATION
(0100)				
SOY BIODIESEL ADDITIVE-B100 - MENTAL HEALTH INSTITUTE				

IOWA DEPARTMENT OF TRANSPORTATION  
SCHEDULE OF PRICES FOR  
FUEL; 2005-2006 TANKWAGON DEPT. OF ADMINISTRATIVE SERVICES

PAGE: 2

PROPOSAL NUMBER: 002577

LETTING DATE: 06/08/05

Item	Qty	Margin	Unit	Shipping Terms
5	3,400		US GALLON	FOB DESTINATION
(0110)				

E-85 - 85% ETHANOL & 15% UNLEADED PER SPECS.  
CHEROKEE MENTAL HEALTH INSTITUTE

THIS ITEM MAY BE BID TWO DIFFERANT WAYS. THE OVERALL LOWEST COST PER GALLON WILL BE AWARDED THE BID.

RACK ADJUSTED

A. \$ \_\_\_\_\_ MARGIN - (DEDUCT) \$ \_\_\_\_\_ FOR E-85 TAX CREDIT ALLOWANCE  
+ (ADD) \$ 1.2556\* = \$ \_\_\_\_\_ NET PRICE PER GALLON.  
(\* , E-85 RACK PRICE FROM 5-17-05)

OR

FIXED PRICE

B. \$ \_\_\_\_\_ FIX PRICE FOR ENTIRE CONTRACT PERIOD - (DEDUCT) \$ \_\_\_\_\_  
FOR E-85 TAX CREDIT ALLOWANCE = \$ \_\_\_\_\_ NET PRICE PER GALLON.

GROUP 3 - ADMINISTRATIVE SERVICES - GLENWOOD RESOURCE CENTER

Item	Qty	Margin	Unit	Shipping Terms
1	32,900		US GALLON	FOB DESTINATION
(0130)				

GASOLINE GASOHOL - GLENWOOD RESOURCE CENTER

Item	Qty	Margin	Unit	Shipping Terms
2	4,800			FOB DESTINATION
(0140)				

LOW SULFUR DIESEL FUEL NO.1 - GLENWOOD RESOURCE CENTER

Item	Qty	Margin	Unit	Shipping Terms
3	6,900			FOB DESTINATION
(0150)				

LOW SULFUR DIESEL FUEL NO.2 - GLENWOOD RESOURCE CENTER

Item	Qty	Price	Unit	Shipping Terms
4	140		US GALLON	FOB DESTINATION
(0160)				

SOY BIODIESEL ADDITIVE-B100 - GLENWOOD RESOURCE CENTER

IOWA DEPARTMENT OF TRANSPORTATION  
SCHEDULE OF PRICES FOR  
FUEL;2005-2006 TANKWAGON DEPT. OF ADMINISTRATIVE SERVICES

PAGE: 3

PROPOSAL NUMBER: 002577

LETTING DATE: 06/08/05

GROUP 4 - ADMINISTRATIVE SERVICES - CLARINDA MENTAL HEALTH  
INSTITUTE

Item	Qty	Margin	Unit	Shipping Terms
1	23,000		US GALLON	FOB DESTINATION
(0180)				
GASOLINE GASOHOL - MENTAL HEALTH INSTITUTE				

Item	Qty	Margin	Unit	Shipping Terms
2	4,000		US GALLON	FOB DESTINATION
(0190)				
LOW SULFUR DIESEL FUEL NO. 1 - MENTAL HEALTH INST				

GROUP 5 - ADMINISTRATIVE SERVICES - DES MOINES, CAPITOL  
COMPLEX, BUILDING & GROUNDS

Item	Qty	Margin	Unit	Shipping Terms
1	2,000		US GALLON	FOB DESTINATION
(0210)				
GASOLINE UNLEADED - CAPITOL COMPLEX BUILDING & GROUNDS				

Item	Qty	Margin	Unit	Shipping Terms
2	1,200		US GALLON	FOB DESTINATION
(0220)				
LOW SULFUR DIESEL FUEL NO. 1 - CAPITOL COMPLEX, BUILDING & GROUNDS				

GROUP 6 - ADMINISTRATIVE SERVICES - CAMP DODGE, PUBLIC  
DEFENSE

Item	Qty	Margin	Unit	Shipping Terms
1	34,000		US GALLON	FOB DESTINATION
(0240)				
GASOLINE GASOHOL - CAMP DODGE, PUBLIC DEFENSE				

Item	Qty	Margin	Unit	Shipping Terms
2	4,700		US GALLON	FOB DESTINATION
(0250)				
LOW SULFUR DIESEL FUEL NO. 1 - CAMP DODGE, PUBLIC DEFENSE				

Item	Qty	Margin	Unit	Shipping Terms
3	15,000		US GALLON	FOB DESTINATION
(0260)				
LOW SULFUR DIESEL FUEL NO. 2 - CAMP DODGE, PUBLIC DEFENSE				

IOWA DEPARTMENT OF TRANSPORTATION  
SCHEDULE OF PRICES FOR  
FUEL;2005-2006 TANKWAGON DEPT. OF ADMINISTRATIVE SERVICES

PAGE: 4

PROPOSAL NUMBER: 002577

LETTING DATE: 06/08/05

GROUP 7 - ADMINISTRATIVE SERVICES - MITCHELLVILLE  
CORRECTIONAL INST. FOR WOMEN

Item	Qty	Margin	Unit	Shipping Terms
1	11,800		US GALLON	FOB DESTINATION
(0280)				
GASOLINE GASOHOL - CORRECTIONAL INST. FOR WOMEN				

GROUP 8 - ADMINISTRATIVE SERVICES - NEWTON CORRECTIONAL  
FACILITY

Item	Qty	Margin	Unit	Shipping Terms
1	28,000		US GALLON	FOB DESTINATION
(0300)				
GASOLINE GASOHOL - NEWTON CORRECTIONAL FACILITY				

Item	Qty	Margin	Unit	Shipping Terms
2	2,100		US GALLON	FOB DESTINATION
(0310)				
GASOLINE UNLEADED - NEWTON CORRECTIONAL FACILITY				

Item	Qty	Margin	Unit	Shipping Terms
3	2,700		US GALLON	FOB DESTINATION
(0320)				
LOW SULFUR DIESEL FUEL NO. 1 - NEWTON CORRECTIONAL FACILITY				

Item	Qty	Margin	Unit	Shipping Terms
4	17,800		US GALLON	FOB DESTINATION
(0330)				
LOW SULFUR DIESEL FUEL NO. 2 - NEWTON CORRECTIONAL FACILITY				

Item	Qty	Price	Unit	Shipping Terms
5	300		US GALLON	FOB DESTINATION
(0340)				
SOY BIODIESEL ADDITIVE-B100 - NEWTON CORRECTIONAL FACILITY				

Item	Qty	Margin	Unit	Shipping Terms
6	5,900		US GALLON	FOB DESTINATION
(0350)				
HEATING OIL NO. 2 - NEWTON CORRECTIONAL FACILITY				



IOWA DEPARTMENT OF TRANSPORTATION  
SCHEDULE OF PRICES FOR  
FUEL;2005-2006 TANKWAGON DEPT. OF ADMINISTRATIVE SERVICES

PAGE: 6

PROPOSAL NUMBER: 002577

LETTING DATE: 06/08/05

Item	Qty	Margin	Unit	Shipping Terms
2	5,000		US GALLON	FOB DESTINATION

(0460)

GASOLINE UNLEADED - STATE HOSPITAL & SCHOOL

Item	Qty	Margin	Unit	Shipping Terms
3	5,000		US GALLON	FOB DESTINATION

(0470)

LOW SULFUR DIESEL FUEL NO. 1 - STATE HOSPITAL & SCHOOL

Item	Qty	Margin	Unit	Shipping Terms
4	21,000		US GALLON	FOB DESTINATION

(0480)

LOW SULFUR DIESEL FUEL NO. 2 - STATE HOSPITAL & SCHOOL

GROUP 12 - ADMINISTRATIVE SERVICES - MT. PLEASANT MENTAL HEALTH INSTITUTE

Item	Qty	Margin	Unit	Shipping Terms
1	18,600	.0685	US GALLON	FOB DESTINATION

(0500)

GASOLINE GASOHOL - MT. PLEASANT MENTAL HEALTH INSTITUTE

Item	Qty	Margin	Unit	Shipping Terms
2	1,000	.0685	US GALLON	FOB DESTINATION

(0510)

LOW SULFUR DIESEL FUEL NO. 1 - MT. PLEASANT MENTAL HEALTH INSTITUTE

Item	Qty	Margin	Unit	Shipping Terms
3	5,000	.0685	US GALLON	FOB DESTINATION

(0520)

LOW SULFUR DIESEL FUEL NO. 2 - MT. PLEASANT MENTAL HEALTH INSTITUTE

Item	Qty	Price	Unit	Shipping Terms
4	850	\$1.85	US GALLON	FOB DESTINATION

(0530)

SOY BIODIESEL ADDITIVE-B100 - MT. PLEASANT MENTAL HEALTH INSTITUTE

Item	Qty	Margin	Unit	Shipping Terms
5	16,150	.0685	US GALLON	FOB DESTINATION

(0540)

HEATING OIL NO. 2 - MT. PLEASANT MENTAL HEALTH INSTITUTE

IOWA DEPARTMENT OF TRANSPORTATION  
SCHEDULE OF PRICES FOR  
FUEL; 2005-2006 TANKWAGON DEPT. OF ADMINISTRATIVE SERVICES

PAGE: 7

PROPOSAL NUMBER: 002577

LETTING DATE: 06/08/05

GROUP 13 - ADMINISTRATIVE SERVICES - ANAMOSA STATE  
PENITENTIARY

Item	Qty	Margin	Unit	Shipping Terms
1	16,900	(0560)	US GALLON	FOB DESTINATION
GASOLINE GASOHOL - ANAMOSA STATE PENTENTIARY --- DELIVER TO POWER PLANT				

Item	Qty	Margin	Unit	Shipping Terms
2	1,000	(0570)	US GALLON	FOB DESTINATION
LOW SULFUR DIESEL FUEL NO. 1 - ANAMOSA STATE PENITENTIARY --- DELIVER TO POWER PLANT				

Item	Qty	Margin	Unit	Shipping Terms
3	350	(0580)	US GALLON	FOB DESTINATION
LOW SULFUR DIESEL FUEL NO. 2 - ANAMOSA STATE PENITENTIARY --- DELIVER TO POWER PLANT				

GROUP 14 - ADMINISTRATIVE SERVICES - INDEPENDENCE MENTAL  
HEALTH INSTITUTE

Item	Qty	Margin	Unit	Shipping Terms
1	1,100	(0600)	US GALLON	FOB DESTINATION
LOW SULFUR DIESEL FUEL NO. 2 - MENTAL HEALTH INST.				

GROUP 15 - ADMINISTRATIVE SERVICES - IOWA STATE PENITENTIARY-  
FORT MADISON

Item	Qty	Margin	Unit	Shipping Terms
1	20,000	.129 (0620)	US GALLON	FOB DESTINATION
GASOLINE GASOHOL - IOWA STATE PENTENTIARY				

Item	Qty	Margin	Unit	Shipping Terms
2	4,000	.129 (0630)	US GALLON	FOB DESTINATION
GASOLINE UNLEADED - IOWA STATE PENTENTIARY				

IOWA DEPARTMENT OF TRANSPORTATION  
SCHEDULE OF PRICES FOR  
FUEL;2005-2006 TANKWAGON DEPT. OF ADMINISTRATIVE SERVICES

PAGE: 8

PROPOSAL NUMBER: 002577

LETTING DATE: 06/08/05

Item	Qty	Margin	Unit	Shipping Terms
✓ 3	2,000	<u>.169</u>	US GALLON	FOB DESTINATION
(0640)				

E-85 - 85% ETHANOL & 15% UNLEADED PER SPECS.  
IOWA STATE PENITENTIARY - FORT MADISON

THIS ITEM MAY BE BID TWO DIFFERANT WAYS. THE OVERALL LOWEST COST PER GALLON WILL BE AWARDED THE BID.

RACK ADJUSTED

A. \$ .169 MARGIN - (DEDUCT) \$ .43 FOR E-85 TAX CREDIT ALLOWANCE  
+ (ADD) \$ 1.2556\* = \$ .9946 NET PRICE PER GALLON.  
(\* , E-85 RACK PRICE FROM 5-17-05)

OR

FIXED PRICE

B. \$ \_\_\_\_\_ FIX PRICE FOR ENTIRE CONTRACT PERIOD - (DEDUCT) \$ \_\_\_\_\_  
FOR E-85 TAX CREDIT ALLOWANCE = \$ \_\_\_\_\_ NET PRICE PER GALLON.

Item	Qty	Margin	Unit	Shipping Terms
✓ 4	4,000	<u>.129</u>	US GALLON	FOB DESTINATION
(0650)				

LOW SULFUR DIESEL NO. 1 - IOWA STATE PENITENTIARY

GROUP 16 - ADMINISTRATIVE SERVICES - OAKDALE MEDICAL FACILITY

Item	Qty	Margin	Unit	Shipping Terms
1	32,400	_____	US GALLON	FOB DESTINATION
(0670)				

GASOLINE GASOHOL - OAKDALE MEDICAL FACILITY



IOWA DEPARTMENT OF TRANSPORTATION  
SCHEDULE OF PRICES FOR  
FUEL;2005-2006 TANKWAGON DEPT. OF ADMINISTRATIVE SERVICES

PAGE: 9

PROPOSAL NUMBER: 002577

LETTING DATE: 06/08/05

GROUP 17 - ADMINISTRATIVE SERVICES - FT. DODGE CORRECTIONAL  
FACILITY

Item	Qty	Margin	Unit	Shipping Terms
1	5,300		US GALLON	FOB DESTINATION

(0690)

E-85 - 85% ETHANOL & 15% UNLEADED PER SPECS.  
FT. DODGE CORRECTIONAL FACILITY

THIS ITEM MAY BE BID TWO DIFFERANT WAYS. THE OVERALL LOWEST COST PER  
GALLON WILL BE AWARDED THE BID.

RACK ADJUSTED

A. \$ \_\_\_\_\_ MARGIN - (DEDUCT) \$ \_\_\_\_\_ FOR E-85 TAX CREDIT ALLOWANCE

+ (ADD) \$ 1.2556\* = \$ \_\_\_\_\_ NET PRICE PER GALLON.  
(\* , E-85 RACK PRICE FROM 5-17-05)

OR

FIXED PRICE

B. \$ \_\_\_\_\_ FIX PRICE FOR ENTIRE CONTRACT PERIOD - (DEDUCT) \$ \_\_\_\_\_

FOR E-85 TAX CREDIT ALLOWANCE = \$ \_\_\_\_\_ NET PRICE PER GALLON.

Item	Qty	Margin	Unit	Shipping Terms
2	5,300		US GALLON	FOB DESTINATION

(0700)

GASOLINE GASOHOL - FT. DODGE CORRECTIONAL FACILITY

Item	Qty	Margin	Unit	Shipping Terms
3	6,800		US GALLON	FOB DESTINATION

(0710)

LOW SULFUR DIESEL FUEL #2 - FT. DODGE CORRECTIONAL  
FACILITY

D.O.T. STOCK NUMBER: 004 001500

Item	Qty	Price	Unit	Shipping Terms
4	140			FOB DESTINATION

(0720)

SOY BIODIESEL ADDITIVE-B100 - FT. DODGE  
CORRECTIONAL FACILITY

IOWA DEPARTMENT OF TRANSPORTATION  
SCHEDULE OF PRICES FOR  
FUEL; 2005-2006 TANKWAGON DEPT. OF ADMINISTRATIVE SERVICES

PAGE: 10

PROPOSAL NUMBER: 002577

LETTING DATE: 06/08/05

GROUP 18 - ADMINISTRATIVE SERVICES - IOWA COMMUNICATIONS  
NETWORK

Item	Qty	Margin	Unit	Shipping Terms
1	500	(0740)	US GALLON	FOB DESTINATION
LOW SULFUR DIESEL FUEL #2 - IOWA COMMUNICATIONS NETWORK-CAMP DODGE D.O.T. STOCK NUMBER: 004 001500				

GROUP 19 - ADMINISTRATIVE SERVICES - RATHBUN FISH HATCHERY,  
MORAVIA

Item	Qty	Margin	Unit	Shipping Terms
1	2,900	(0760)	US GALLON	FOB DESTINATION
LOW SULFUR DIESEL FUEL #2 - RATHBUN FISH HATCHERY, MORAVIA D.O.T. STOCK NUMBER: 004 001500				

Item	Qty	Price	Unit	Shipping Terms
2	60	(0770)	EACH	FOB DESTINATION
SOY BIODIESEL ADDITIVE-B100 - RATHBUN FISH HATCHERY, MORAVIA				

I HEREBY CERTIFY THAT THIS PROPOSAL MEETS OR EXCEEDS THE MINIMUM  
REQUIREMENT INCLUDING SPECIFICATIONS AND ADDENDUMS.

PRINT

COMPANY NAME: Cobb Oil Co. Inc. PHONE: 319-684-2200 FAX: 319-684-2201

ADDRESS: Hwy. 1 and 78 CITY: Brighton STATE: IA ZIP: 52540

CONTACT PERSON: Mark A. Cobb E-MAIL: cobbm@iowatake.com.net

SIGNATURE: Mark A. Cobb FED TAX ID: 42-1110174

AVAILABILITY AFTER RECEIPT OF P.O. (DAYS): 1

I ACKNOWLEDGE RECEIPT OF ADDENDUM NUMBERS: \_\_\_\_\_